## AMENDED IN ASSEMBLY MAY 26, 2006 AMENDED IN ASSEMBLY APRIL 24, 2006 AMENDED IN ASSEMBLY APRIL 6, 2006

CALIFORNIA LEGISLATURE—2005-06 REGULAR SESSION

## ASSEMBLY BILL

No. 2570

Introduced by Assembly Member Arambula (Principal coauthor: Assembly Member Haynes)

February 23, 2006

An act to add Sections 7504.5, 13984.3, and 13984.5 to the Government Code, to add Article 8 (commencing with Section 13900) to the Insurance Code, relating to economic development.

## LEGISLATIVE COUNSEL'S DIGEST

AB 2570, as amended, Arambula. Community investment.

Existing law requires that each state and local retirement system submit audited financial statements to the State Controller at the earliest practicable opportunity within 6 months of the close of each fiscal year.

This bill would require—the public retirement systems with assets over \$4,000,000,000 to include in financial—statement statements specified information regarding investments—made it holds in its portfolio in California and emerging domestic markets within the state. This bill would specify that investments be reported by asset class, fair market value, and percentage of total portfolio.

This bill would state legislative declarations regarding institutional investors, including public pension funds.

This bill would also state the Legislature's intent that, consistent with their fiduciary obligations, the state and local other retirement

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systems set an investment goal of no less than 2% of their total investment portfolios in emerging domestic markets within the state with sufficiently diversified portfolios adopt emerging domestic market investment policies that meet their own unique investment objectives.

Existing law vests the Secretary of Business, Transportation and Housing with various administrative duties and functions.

This bill would require the secretary to establish a statewide cooperative partnership with business and industry sectors to develop a strategy to attract new private investment into the state. This bill would further require the secretary to establish an Advisory Committee on Private Investments in California's Future, as specified, to assist in the development and implementation of the strategy and guide the partnership.

This bill would also require the secretary to submit the strategy to the Legislature and the Governor by October 1, 2007, and to update the strategy at least every 5 years.

Existing law provides that insurers may become eligible for tax eredits, as specified, for certain voluntary investments in low income and rural communities. To become eligible for these tax credits, the insurers must apply to the Department of Insurance and be certified as "community development financial institutions" by the department. Under existing law, these provisions will be repealed in December 2007.

This bill would establish the California Rural Community Develop Financial Institutions Act, which would require the department to establish an outreach program to rural and underserved areas, as defined, to certify community development financial institutions that are eligible to participate in the tax credit program.

This bill would also require the department to report to the Legislature by July 1, 2007, describing the required outreach program. The report would be required to contain specified information.

This bill would further require the department, beginning on October 1, 2008, to annually provide information of the department's Internet Web site. The required information would be the total number of certified community development financial institutions and their service area, and the total number of certified community development financial institutions, and their service areas added since the last published report.

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Vote: majority. Appropriation: no. Fiscal committee: yes. State-mandated local program: no.

The people of the State of California do enact as follows:

- 1 SECTION 1. Section 7504.5 is added to the Government 2 Code, to read:
- 3 7504.5. As part of its annual audited financial statement 4 submitted to the Controller pursuant to subdivision (c) of Section 5 7504, each state and local public retirement system with assets over \$4 billion shall report on the number, type, and value of investments it has made during the applicable fiscal year holds in its portfolio in California and all assets in emerging domestic 9 markets within the state, as defined in subdivision (b) (c) of Section 13984.5 and its success in meeting the goal set forth in 10 Section 13984.2 of the Government Code. Investments by asset 11 12 class shall be reported by fair market value and percentage of
- the total portfolio.
   SEC. 2. Section 13984.3 is added to the Government Code, to
   read:

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- 13984.3. (a) The Secretary of Business, Transportation and Housing shall establish a statewide cooperative partnership with the business and industry sectors to develop a strategy to attract new private investment to the state.
- (b) (1) The-In addition to any other group or entity that the Secretary chooses to consult in preparation of the private investment strategy developed pursuant to subdivision (a), the secretary shall establish an Advisory Committee on Private Investment in California's Future to assist in the development and implementation of the strategy and guide the partnership.
  - (2) The agency shall provide staffing for the committee.
- (3) The committee shall consist of nine committee members appointed as follows:
- 29 (A) The Governor shall appoint seven representatives as 30 follows:
  - (i) One representative from the banking industry.
- 32 (ii) One representative from an out-of-state insurance 33 company.
  - (iii) One representative from an out-of-state foundation.

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1 (iv) One representative from a domestic corporate pension 2 fund.

- (v) One representative from a foreign corporate pension fund.
  - (vi) One representative from a domestic public pension fund.
- (vii) One representative from a foreign public pension fund.
- (B) The President pro Tempore of the Senate shall appoint one representative from an in-state foundation.
- (C) The Speaker of the Assembly shall appoint one representative from an in-state insurance company.
- (D) The members shall serve at the pleasure of the appointing authority and shall not be compensated.
- (E) Vacancies may be filled at the pleasure of the appointing authority. representatives from the banking and insurance industries, foundations, corporate and public pension funds, venture capital funds, community development financial institutions, and community development corporations. Representatives should include foreign and out-of-state, as well as California based entities.
- (4) The agency shall use the California Economic Development Strategic Plan prepared pursuant to Section 15570 to facilitate the development of the implementation strategy.
  - (c) The implementation strategy shall do the following:
- (1) Assess current trends and opportunities in global and domestic investment practices.
- (2) Assess who are the major asset managers by investment types.
- (3) Assess how the state can be a greater recipient of foreign and domestic investment including, but not limited to, key California businesses and industries, and areas of the state with capital needs that have been historically unmet, also known as emerging domestic markets.
- (4) Include a discussion on how the state could establish a cooperative private investment marketing campaign.
- (5) Make recommendations for changes, if any, in applicable regulations and statutes.
- (6) Make any other recommendations that the advisory committee determines are relevant.
- 38 (d) The-committee secretary may hold business roundtables, 39 conferences, and use other devices the agency deems—fit

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appropriate to engage leaders in the business and industry sectors to develop the implementation strategy.

- (e) The secretary shall submit the implementation private investment strategy developed by the committee to the Legislature and the Governor by October 1, 2007. The implementation private investment strategy may be part of, or at least consistent with, the California Economic Development Strategic Plan prepared pursuant to Section 15570, and updated at least every five years.
- SEC. 3. Section 13984.5 is added to the Government Code, to read:
  - 13984.5. (a) The Legislature finds and declares that investments in emerging domestic markets can provide appropriate risk-adjusted returns to institutional investors including public pension funds. In 2000, the boards for administration for CalPERS and CalSTRS each adopted a 2 percent goal for investments in emerging domestic markets. These investments have, first, created value for the members of their retirement system, and second, increased access to financial capital in historically underserved markets.
  - (b) It is the intent of the Legislature that, consistent with their fiduciary obligations, state and local other retirement systems-set an investment goal of no less than 2 percent of their total portfolios in emerging domestic markets within the state. with sufficient diversified portfolios adopt emerging domestic market investment policies that meet their own unique investment objectives.

<del>(b)</del>

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(c) For the purposes of this section "emerging domestic markets" means areas of the state that have been identified by the California Economic Strategy Panel as having limited access to capital markets. The Economic Strategy Panel shall-prepare a list of ZIP Codes identifying emerging domestic markets that shall be used develop, in consultation with the public pension funds with assets over \$4 billion, a definition of emerging domestic markets that these funds can use to track private investments in California's—financially underserved areas emerging domestic markets. The—list of emerging domestic markets definition shall be prepared by October 1, 2007, and updated every five years.

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The-list definition shall be made available through the Economic
 Strategy Panel's Internet Web site.

SEC. 4. Article 8 (commencing with Section 13900) is added to Chapter 2 of Division 3 of the Insurance Code, to read:

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## Article 8. The California Rural Community Development Financial Institutions Act

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- 13900. The California Department of Insurance shall establish an outreach program to rural and underserved areas of California to certify Community Development Financial Institutions that are eligible to participate in the program referred to in Sections 12209, 17053.57 and 23657 of the Revenue and Taxation Code.
- (a) For the purposes of this article "rural" means communities with populations under 100,000 persons located outside metropolitan statistical areas.
- (b) For the purposes of this article "underserved area" means a region of the state, based on an annual survey of department-certified Community Development Financial Institutions, that has less than five certified Community Development Financial Institutions.
- (c) For the purposes of this article, "region" means an economic region as defined by the California Economic Strategy Panel California regions are as follows:
- 26 (1) Central Sierra.
- 27 (A) Alpine.
- 28 (B) Amador.
- 29 (C) Calaveras.
- 30 <del>(D) Inyo.</del>
- 31 (E) Mariposa.
- 32 <del>(F) Mono.</del>
- 33 (G) Tuolumne.
- 34 (2) North Coast.
- 35 (A) Humboldt.
- 36 <del>(B) Lake.</del>
- 37 (C) Mendocino.
- 38 (3) Northern California.
- 39 (A) Del Norte.
- 40 (B) Lassen.

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- 1 (C) Modoc.
- 2 (D) Nevada.
- 3 (E) Plumas.
- 4 (F) Sierra.
- 5 (G) Siskiyou.
- 6 (H) Trinity.
- 7 (4) San Joaquin Valley.
- 8 (A) Fresno.
- 9 <del>(B) Kern.</del>
- 10 (C) Kings.
- 11 (D) Madera.
- 12 <del>(E) Merced.</del>
- 13 (F) San Joaquin.
- 14 (G) Stanislaus.
- 15 (H) Tulare.
- 16 (5) Northern Sacramento Valley.
- 17 (A) Butte.
- 18 (B) Colusa.
- 19 <del>(C) Glenn.</del>
- 20 <del>(D) Shasta.</del>
- 21 <del>(E) Tehama.</del>
- 22 (6) Central Coast.
- 23 (A) Monterey.
- 24 (B) San Benito.
- 25 (C) San Luis Obispo.
- 26 (D) Santa Barbara.
- 27 <del>(7) Greater Sacramento.</del>
- 28 (A) El Dorado.
- 29 (B) Placer.
- 30 (C) Sacramento.
- 31 <del>(D) Sutter.</del>
- 32 <del>(E) Yolo.</del>
- 33 <del>(F) Yuba.</del>
- 34 (8) Southern California.
- 35 (A) Los Angeles.
- 36 (B) Orange.
- 37 (C) Riverside.
- 38 (D) San Bernardino.
- 39 (E) Ventura.
- 40 (9) Bay Area.

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- 1 (A) Alameda.
- 2 (B) Contra Costa.
- 3 (C) Marin.
- 4 (D) Napa.
- 5 (E) San Francisco.
- 6 (F) San Mateo.
- 7 (G) Santa Clara.
- 8 (H) Santa Cruz.
- 9 (I) Solano.
- 10 (J) Sonoma.
- 11 (10) Southern Border Region.
- 12 (A) Imperial County.
- 13 (B) San Diego County.
- 14 13901. The department shall report to the Legislature by July
- 15 1, 2007, detailing the outreach program described in Section
- 16 13900, and shall contain the following:
- 17 (a) The outreach strategy.
- 18 (b) The outreach implementation plan, including timeline, 19 benchmarks and measurable objectives.
- 20 (c) The stakeholders participating in the implementation of the 21 plan.
- 22 13902. Beginning on October 1, 2008, the department shall annually provide the following information on the department's Web site:
- 25 (a) The total number of certified Community Development 26 Financial Institutions and their service area.
- 27 (b) The number of certified Community Development 28 Financial Institutions and their service areas added since the last 29 published report.
- 30 (c) A summary of investments made by community 31 development financial institutions with funding received in
- 32 conjunction with the credits authorized by Sections 12209 and
- 33 17053.57 of the Revenue and Taxation Code, presented as
- 34 follows:
- 35 (1) Geographic area.
- 36 (2) Total moneys invested.
- 37 (3) The type of investments made, for example:
- 38 (A) Real property.
- 39 (B) Private equity other than real property.
- 40 (C) Venture capital.

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- (D) Startup financing.
  (d) Number of jobs created.
  (e) Units of lower income housing financed.
  (f) Small businesses assisted. 3
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